

KO Storage

Protect your Self Storage Facility

828-483-4237

hello@getscw.com

About KO Storage

Founded in 2016, KO Storage is a family owned self storage business. KO Storage focuses on utilizing technology to not only ensure an exceptionally smooth client experience but also to protect their clients assets on location.

Operating at over 100 locations in 24 states, the expansion of KO storage has been exponential. This level of growth requires a partner that can meet the timeline, criteria, and speed at which KO operates.

KO storage units range from mini-indoor single apartment containers to full truck/van/RV outdoor storage, which meant that KO needed a custom solution designed for every location.

The Problem

As the IT Director of KO Storage, Miles Pleghardt faced a significant challenge with the company's security systems. KO Storage operated 50 facilities across the Midwest, each with varying security equipment, a multitude of applications for access, and no centralized method for managing user credentials.

Furthermore, KO Storage was about to embark on rapid expansion, doubling its facilities and extending its reach across 24 states.

Miles had limited visibility into the existing infrastructure at many facilities, making planning for installation expenses and resources even more difficult. He recognized the need for a unified platform to streamline access for both on-site teams and corporate management. Additionally, it was crucial to ensure that camera systems at each facility provided adequate coverage to protect clients from damage, theft, and safeguard the business from liability.

Miles reached out to SCW because he knew they could provide the single-source platform KO Storage needed.

The Project

SCW offered a feature-rich unified platform that streamlined credential management and access for KO Storage. Being a "single-source" supplier, SCW could provide all necessary components for a complete IP camera security system, including cables and wire crimping tools.

SCW worked closely with Miles and his team to gather information about the infrastructure at each facility, creating customized system plans that identified specific camera selection, placement, and unique requirements like trenching or wireless backhuls. This collaboration also allowed KO Storage to enhance its internal capacity for infrastructure assessments and system designs, streamlining processes and saving time and money.

Lastly, SCW provided flexibility in implementation, offering resources to execute system designs wherever KO Storage needed assistance. With SCW's help, KO Storage now has a scalable security solution in place, setting the stage for continued growth and success.

The Result

Today KO Storage has:

- 108 self storage facilities sites on a unified platform
- 24/7 monitoring which can be viewed remotely from anywhere in the world
- Standardized previously disparate systems
- An on-site personnel training protocol
- High-definition cameras delivering crystal clear security footage

Due to clients ability to access their storage site 24/7. Recording requirements and alerts were set to each sites needs based on staff, physical layout, and security risks successfully staying in budget without sacrificing safety.

WHY SCW?

We understand the unique needs of the Self Storage Industry.

Storage facilities like KO Storage, build their business by garnering a strong reputation in protecting people's assets. These assets can range from a collection of Happy Meal toys to a six figure RV. Keeping these open and available to clients while protecting them from threats is of the utmost importance to a storage company. Protecting their clients from damage and theft and protecting the business from liability.

Built to last

SCW sells only commercial-grade equipment. This equipment is specifically designed for heavy use and scalability. KO Storage knows it's going to grow and add more locations and it knows the SCW camera system will scale up with it every step of the way.

Service After the Sale

The right equipment combined with free, US-based, lifetime tech support, made SCW the apparent solution for KO Storage's security needs.

Over 4,000 Five-Star reviews, with an average score of 4.9, says more than we can about the standards of our business practices at SCW. All of the cameras installed for the project included SCW's standard 3-year warranty. That standard warranty can be extended to five years of coverage.

Scalability

The systems available from SCW are designed, not only to meet the client's immediate needs, but to also be easily duplicated when business growth leads to more locations.

Individual site upgrades and future expansions have presented numerous problems, but with SCW, KO Storage could easily continue to expand.

Single Source Purchase

Streamlined buying from a single-source provider made purchasing simple. KO could use SCW for equipment purchasing in states where they could do the installation themselves and use SCW for locations where they needed professional installation assistance.